

## ALLSCRIPTS Client Server Pricing

<b>Contact:</b>	
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# of years in business: current brand	30+
Product	MyWay 2009
Version (2007 CCHIT minimum)	2007
Business Model	Client Server & Application Service Provider (ASP)
Average time of implementation	4-6 weeks
<b>System Features (all electronic)</b>	
Order Entry (lab/radiology)	Yes
e-Prescribing	Yes
System Reporting on Pt Data	Yes
Results Reporting from lab/rad	Yes
Patient Portal	Yes
<b>CLIENT SERVER PRICING</b>	
<b>Software</b>	\$9,000/1st Physician; \$6,500/Each Additional Physician
	(Reg.: \$9,500/1st Physician; \$6,000/Each Additional Physician)
<b>Licensing (per MD, DO, NP, PA)</b>	MD/DO
<i>Renewal required?</i>	No
<i># of staff included</i>	All
<b>EHR Template Customization</b>	Included
<b>Training</b>	
<i>Trainer</i>	Included
<i>Implementation</i>	Included
<b>Practice Management Interface</b>	Included
<b>e-Prescribing Interface Setup</b>	Included
<i>e-Prescribing Ongoing</i>	Included
<b>Lab Interface Setup</b>	\$1,250
<i>Lab Ongoing</i>	\$350/Year
<b>Radiology Interface Setup</b>	\$2,700
<i>Radiology Ongoing</i>	\$700/Year
<b>Support</b>	24/7 Service Level; Live Calls until 9:00 pm EST
<i>Frequency?</i>	
<i>Support provided via:</i>	Phone / email/ onsite
<b>Maintenance</b>	\$1,1170 per Physicians annually - upgrades/support, inc.
<b>Upgrades</b>	
<i>Training for upgrades?</i>	Yes
<b>Hardware &amp; Peripherals</b>	
<i>Server</i>	\$3,000
<i>Workstation</i>	\$425
<i>Monitor</i>	\$125
<i>Other (please specify)</i>	\$1,700 scanner
<b>Demographics Conversion</b>	\$2,500
<b>Other 3rd party products</b>	\$1,000 (Microsoft, Symantec, Sonicwall)

<b>List any and all other costs associated for your product:</b>	
Welch Allyn Medical Device Integration	\$475 (+ 90 annual maintenance)
Midmark Medical Devise Integration	\$475 (+ 90 annual maintenance)
PM/EMR Suite for Part-Time Provider / PA / NP / Therapist	\$2,000
<b>List any other unique features for your product:</b>	
<b>MyWay has:</b> Adaptive Learning; True Mobility (off-line synch); No Templates; Claims + Patient Portal included <b>Now Added: Effective Immediately:</b> 1st year of Patient Portal items include: Patient Pre-registration with Standard Health History; Activation (Invitations); Appointment Requests; Prescription Renewal Request; Unlimited Patient Messaging (newsletters, notices); Unlimited Secure; Patient Messaging; Ask a Practice Staff; Online Bill Pay	

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